



May 25, 2024

TO: Assemblymembers Stirpe, Beephan Jr., Brown, Burke, Buttenschon, Cunningham, Dais, Darling, Fahy, Friend, Hyndman, Jones, Lemondes, Lucas, Lupardo, Magnarelli, Maher, Morinello, Novakhov, Pirozzolo, Sillitti, Simone, Stern, Tapia, and Zaccaro Jr.

RE: ASCP/AHP/ANP Comments on Assembly Bill 10195

**POSITION: Support for the Cosmetology Licensure Compact**

Associated Skin Care Professionals, Associated Hair Professionals, and Associated Nail Professionals (the Associations) provide professional liability insurance, business resources, professional publications, and legislative and regulatory advocacy for more than 44,000 members nationwide, with over 2,400 members in New York.

The Associations are in support of [Assembly Bill 10195](#) (A 10195), the Cosmetology Licensure Compact (Compact), because it benefits licensed cosmetologists by allowing professionals to gain employment easier and faster in other compact-participating states.

The Compact is a vastly superior alternative to onerous licensure-by-endorsement processes. It also has the potential to support military families as they move around the country. In addition, **the Compact will benefit New York's bottom line with potential increased taxable income. It will assist the NYS–Department of State by enhancing public safety, reducing application processing time, and expanding cooperation among state regulatory boards.**

The Compact bill language was carefully drafted to ensure licensed cosmetologists will be properly educated and vetted. Once at least seven states pass the bill and the Cosmetology Compact Commission drafts rules, cosmetologists in participating states will be able to obtain a multistate license, so long as they have no encumbrances against their license in their home state. **New York has the highest concentration of cosmetologists in the nation, with approximately 24,000 professionals. Granting these individuals the ability to move more freely to other compact-participating states would foster workforce development by reducing unnecessary licensure burdens.**

**The Associations applaud the Compact's regard for public safety.** Participating states will need established processes to investigate and prosecute complaints. Participating states will also require students to satisfy educational requirements and pass a cosmetology examination and will develop rules regarding required criminal and disciplinary history and background checks.

**At present, five states have enacted the Compact (Alabama, Arizona, Kentucky, Maryland, and Virginia). Only two more states are needed; New York should be added to the list.** The Associations fully support the Compact's efforts to increase the mobility of lawfully practicing cosmetologists in compact-participating states and encourage you to vote yes on A 10195.

Please contact me at [lpuryear@pac.company](mailto:lpuryear@pac.company) if you have comments or questions.

Sincerely,

Laura Puryear, Government Relations Director  
Associated Skin Care Professionals  
Associated Hair Professionals  
Associated Nail Professionals